

Boxmaker News



ROLL OUT OF NEW ROLLACUT

World leaders Autobox are revolutionising short run box making with the introduction of the new Autobox Rollacut, providing an instant range of short run die-cut boxes.



Managing Director Mike Charlesworth says the new machine has already been well received. "We are world leaders, but we're not complacent. We are constantly looking to develop advances in short run boxmaking, and the new Autobox Rollacut is a perfect example – a machine which has all the essential attributes of Autobox in terms of reliability, efficiency, ease of use and precision engineering, but which offers new capabilities and capacity to our customers worldwide."

Demand for short-run box making facilities is increasing worldwide as more and more firms - end users, sheet plants and packaging companies – realise the advantages of in-house production. Fast, flexible servicing of demand results in improved profits and efficiency, reducing customer waiting time, removing the need for huge storage facilities and allowing rapid order dispatch.

With the Generation 7 machines now augmented by the new Rollacut, Autobox equipment provides the complete solution to producing runs of 1 to thousands in all sizes from over 50 FEFCO styles.

Autobox provides precision-engineered equipment to do a job day in, day out. For sheet plants and the packaging industry, the name of Autobox remains synonymous with fast, flexible machines with a proven reputation.

AUTOBOX ON THE MOVE

The latest edition of Boxmaker News sees the Autobox company celebrating a successful move to new premises – a move generated by the success of both the company's products and services.

The requirement to produce more machines to meet demands of customers and their businesses has resulted in the relocation to new premises three times bigger than the previous site, which will enable Autobox to increase productivity and efficiency whilst offering improved demonstration facilities.

Since being formed 26 years ago in the historic English market town of Leighton Buzzard, Autobox has built a worldwide reputation for well engineered precision machines backed by excellent service support. The firm has now moved a short distance from their outgrown former premises where they had expanded to fill every available nook and cranny! By remaining in the same location they have retained experienced and professional workforce and their ideal geographic location providing rapid access to the seaports, airports and the UK motorway network. European customers benefit from the proximity to London-Luton airport, well served by low-cost airlines, and long-haul flight customers have convenient access to Heathrow, Gatwick and Stansted airports.

The new building is another example of Autobox's forward thinking strategy, providing as it does the opportunity for future expansion.



The new demonstration facility is a fully operational sheet plant supplying local companies. Running a commercial operation as a demonstration facility enables customers to see the capability and capacity of machines in the commercial environment.

Successfully producing machines for the box making industry requires the input of technical skills and engineering expertise, combined with knowledge of what new developments are needed to benefit short-run box making customers. With their production facility Autobox are able to test and develop innovative and practical machines whilst understanding customer needs in a way few other manufacturers can. The firm is fully conversant with the demands their machines need to meet because they face those demands daily. This is also a catalyst in the development process, to constantly effect enhancements and new products.

Whilst most UK and European customers visit the Autobox headquarters to see demonstration facilities, the firm is happy to arrange for customers worldwide to see machines in production. To benefit from this opportunity wherever you are just call or email your nearest contact who will be happy to arrange such a facility for you.

Interpack, PPMA & SPA Package Success

Autobox exhibited their new 'Generation 7' range for the first time in Germany at Interpack 2005, with superb results.

Touch screen controls enabling machines to change styles and sizes in seconds, let visitors see their boxes made on the Autobox stand. As a result the company left Düsseldorf with confirmed orders from Germany, Norway, Israel, Egypt and The Netherlands. Sales Manager Simon Needham said: "We are delighted with the interest that the 'Generation 7' machines have received. A successful international show such as Interpack is a great way to boost people's awareness of new products and technology".

The PPMA British pavilion, featuring Autobox, won a Department of Trade & Industry Export Initiative Award. The PPMA brought 43 exhibitors under their banner, generating expected sales in excess of £10.7million. Autobox MD Mike Charlesworth said: "Autobox are delighted that the PPMA have been recognized with this well-earned award. Another industry body, the Sheet Plant Association also deserves congratulations on achieving their 61st conference."

SPA Chairman Graham Sutherland told Boxmaker News the organisation's success was due to: "Supporting the sheet plant industry in arranging relevant conference presentations and providing opportunities to meet and share opinions and experiences."

PAPERBOARD PACKAGING FOCUS ON AUTOBOX

Autobox's Generation 7 Boxmaking range has been featured as Product of the Month in Paperboard Packaging – the industry's professional journal in the United States.

The magazine declared, "With the demand for short-runs of corrugated boxes growing all the time, there has never been a better time for companies to benefit."

Generation 7's key features were highlighted in Paperboard Packaging as:

- Ideal for short runs • Minimal setup time • Machine flexibility • Simple touchscreen

To see a copy of the article visit www.autobox.co.uk



INTRODUCING THE NEW AUTOBOX ROLLACUT –

COMPLEXITY MADE SIMPLE



Autobox have launched an exciting new addition to their range which takes short-run box making into a new die-cut dimension – the Autobox Rollacut.

The Rollacut provides the fast, flexible production, ease of use and efficiency for which Autobox is renowned, whilst servicing demand for more complex point of sale boxes. The Rollacut enables any Autobox customer to produce die-cut boxes economically and effectively. The cut and crease die-cut production system requires minimal training, enabling a single operator to service demand for precision cut, tailor-made boxes.

This development is another plus for Autobox customers and has been a key project for Autobox Technical Manager, Kevin Pilcher. He is delighted that this latest machine is now in production enabling customers worldwide to service the entire spectrum of their short-run box making requirements.

“The Autobox Rollacut has been designed to produce die-cut self erecting boxes from 600mm to 2.5m wide, ideal for point of sale. With the Rollacut it is possible for our customers to service demand for self-erecting board boxes from corrugated or solid fibre board, in-house, in seconds.”

Autobox customers have been quick to spot the opportunities the Rollacut offers their businesses. Sheet plant customers and individual manufacturers have identified that the Rollacut enables them to service 100% of customer demand in-house.

The new machine provides the ability to manufacture a full range of corrugated or solid fibre boxes on a ‘Just-In-Time’ basis, removing costly delays in outsourcing die-cut boxes to service an order.

From transit boxes to point of sale packaging, the comprehensive range of Autobox machines provides a cost effective solution in all shapes and sizes. Call or email your nearest Autobox contact to see how the Autobox Rollacut can enhance your business.

Packaging Savings & Service



“The Boxmaker operation is so flexible that we were able to implement ‘Just-In-Time’ production”

Pro-Pac Inc. is a packaging company based in Wisconsin USA. Suppliers’ restrictions forced them to purchase large quantities of corrugated boxes for small orders. With Autobox the firm saw an opportunity to save money and offer improved service to customers like Harley-Davidson. The initiative has delivered an improved service and shared significant savings for all their customers.

“The Boxmaker operation is so flexible that we were able to implement ‘Just-In-Time’ production and produce only what is needed for that order. In the past we were at the mercy of suppliers and minimum quantity order restrictions, or had to purchase boxes that were not exact size. This would cause additional warehouse space to be used, or the forced us to use of additional packaging materials to secure the product in the box -both tying up cash flow that could be better allocated”, said Pro-Pac’s Mike Robison.

As a result of introducing the Boxmaker system Pro-Pac are now very competitive on every short run order, even against large suppliers. Offering short-run orders with little or no minimum quantity is something corrugated buyers have been trying to achieve, and which Pro-Pac now offers them, with savings.

Pro-Pac is forecasting the imminent need for a Hipak machine, to further enhance the process, service and savings for themselves and their customers.

Innovation in-print

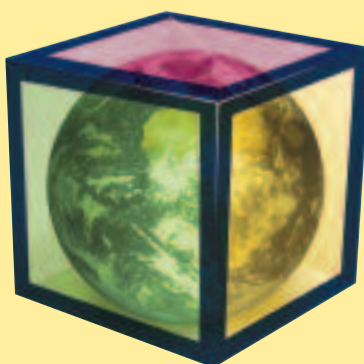
The latest exciting development for the industry is a high quality inkjet-printing device. This new printer will significantly enhance the custom box-making capabilities. Providing graphics and barcode quality printing, the device will be available in both a Hipak inline version and a stand-alone version.

Development is one of the essentials for continued success, and the short-run box making industry is no exception. From the Generation 7 to the new Rollacut, world leaders Autobox constantly improve and innovate with technology and engineering solutions providing effective and reliable additions to their customers’ businesses.

For more details or to order your printer contact your nearest distributor.



New global distributors for Autobox – The World Leader



“Distributors in five new locations”

As customers worldwide discover the advantages of employing the Generation 7 technology from Autobox, demand has led to the appointment of distributors in five new locations, with more to follow. Customers in Israel and Egypt are now able to source our machines from Basgraf Limited; Imakor is handling all Polish enquiries, Graphic West are delighted to be distributors for Scandinavia whilst Eurotech have been appointed as official distributors in Spain. Full contact details can be found on www.autobox.co.uk

The increase in distributors is a direct result of the increase in demand and popularity of the Autobox machines, which in turn results from producing reliable, efficient machines which meet the demands of new and existing customers.

box

NEW ERA

LATEST GENERATION SUCCESSFULLY MAKES SHORT-RUN BOXMAKING A RUNAWAY SUCCESS



The Generation 7 range of Autobox short-run box making machines are changing the way end users, sheet plants, packaging companies and Autobox themselves do business.

Demand for the highly advanced, customer focused range which includes both the Boxmaker and Hipak, has resulted in Autobox moving their HQ and international production plant into larger accommodation.

Managing Director Mike Charlesworth says the firm's success is built on sound foundations of developing and delivering machines which service customer needs. "Everybody uses cardboard boxes. We make reliable, well designed machines that are very easy to set up and can make runs of 1 to thousand of boxes at a time simply, cheaply and efficiently."

Generation 7 machines provide the complete solution - producing boxes in all sizes from over 50 FEFCO styles. This enables reduction in customer waiting time, negates the need for vast storage facilities and provides rapid order dispatch. Fast, flexible servicing of demand results in improved profits and efficiency.

The Hipak range enables a single operator to produce custom-made corrugated or fibreboard boxes with constant cost-effectiveness and accuracy. From recognition of box style required via the simple-to-use touch screen display to the finished box takes just minutes. The system can produce boxes slightly smaller than a cigarette packet to a 2.5m x 1m x 1.4m box.

The Boxmaker's two-pass process has the flexibility of single operator provision, with a footprint smaller than

the Hipak, ideal where space is at a premium.

Installing a system with such diverse production capabilities is as simple for any company as using the machines themselves. Generation 7 machines are universal. Designed to operate worldwide without requiring any expensive modifications, each machine can be up and running immediately once unpacked and connected to a power supply. This ease of set up and use combined with functionality, quality and reliability has made the Generation 7 range popular worldwide, for new and existing customers. A substantial proportion of UK sales in this past year have been customer upgrades to the new Generation 7.

A CD ROM demonstrating how Generation 7 machines can enhance your business is available free of charge. Request your copy via our website, or from your nearest contact.

Containing success for the United States!

Such is the popularity of the Generation 7 Autobox machines within the United States of America that orders are being dispatched in container loads from the United Kingdom to meet demand.

Managing Director of Autobox, Mike Charlesworth, believes the advantages are clear. "This is good news for American industry. These machines provide a viable way to enhance business systems, and enable more effective and efficient responses to the demands that need to be met."

When Autobox initially became known in the United States, machines were shipped individually to meet demand, but now orders are flooding in as more companies realise the benefits to their business of the Generation 7 and Rollacut ranges.

"This is good news for American industry"



"All factories producing packaging from corrugated board should have an Autobox" - Daniel Schrader, Schrader Verpackung

Schrader Verpackungsmittel, based in Sundern-Hellefeld, Germany is a leading supplier of boxes and packaging particularly to the metal processing and automotive industries.

Managing Director Daniel Schrader first identified the advantages of Autobox Boxmaker Systems in 2004 when he bought a Hipak single pass 2665 AF machine.

The impact on his business was immediate bringing greater efficiency and profitability. With its ability to rapidly change production from one order to the next, the machine gave Schrader fast, reliable box manufacturing capability.

With business continuing to grow, Daniel visited Interpack 2005 where Autobox demonstrated their new Generation 7 control system. Impressed with the ease and advancements of the new system he immediately ordered the latest Hipak 2675 AF machine.

"The high speed transition between box styles and sizes together with the ability to create bespoke programmes through the new software has brought my company tremendous advantages. Generation 7's limitless programme memory, 'bespoke' programme and production data capture has enabled me to increase production expectations in what was already a very busy factory. Demand has grown considerably and without the Generation 7 Hipak we would not be able to keep up."

Littlewoods

Littlewoods
home shopping

Factory bottlenecks cleared with three Boxmaker systems

Leading UK Home Shopping company Littlewoods handles many items daily at the Company's returns centre. The Littlewoods catalogue contains thousands of different products which come in all shapes and sizes. Their returns department has no warning of which products will arrive and as packages are often opened or torn, they have to re-pack and re-ship them. Using the "best fit" box would mean additional packing and very high stock levels of different sized boxes, with often increased shipping costs too.

Having purchased a Boxmaker some years ago, Littlewoods purchased three complete systems for their recently relocated returns centre in Manchester, UK. Group Project Manager at Littlewoods, Harry McClenaghan is delighted. "With these three systems, each comprising Slitters, Boxmaker machines and finishing equipment, we now have an excellent flow of goods through the factory, whereas before it was a bottleneck We have found the installations to be extremely flexible and versatile and we can now create exactly whatever size box or style when it is required."

"We now have an excellent flow of goods through the factory"

VIEW THE REVOLUTION IN SHORT-RUN BOX MAKING

See for yourself how the Autobox system works in practice. Our Boxmaker, Hipak, Progluer and Slitter operations have been filmed and produced on a convenient CD ROM which will operate on . To obtain your free copy please email sales@autobox.co.uk or contact your nearest supplier.

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AUTOBOX – THE COMPREHENSIVE SHORT-RUN SYSTEM

SLITTING

Autobox slitters provide precision cut blanks of corrugated or single fibre board ready for boxmaking. Easy to install and simple to use.

BOXMAKING

Every box-making need can be serviced in house with the Autobox Generation 7 range of single-pass Hipak and two-pass Boxmaker machines, with the new Rollacut for die-cut boxes. Large or small, simple or complex, make from one box to thousands with the same system.

FINISHING

Boxes can be finished and closed with the Autobox Progluer semi-automatic box closing machine, staples or gummed paper.



EXHIBITION DIARY DATES

TARAPACK – POZNAŃ,
POLAND, 20TH TO 23RD
SEPTEMBER 2005



PACKEXPO SHOW – LAS VEGAS,
26TH TO 28TH SEPTEMBER 2005



PPMA SHOW – NEC BIRMINGHAM,
27TH TO 29TH SEPTEMBER 2005



OTHER EXHIBITION DATES TO COME



Sheet Plant Association



Association of Independent Corrugated Converters

www.autobox.co.uk

www.autoboxna.com